

R.J. REYNOLDS

Tobacco Company

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February 29, 1996
To: Stephen MacLeod
From: Bruce Cook
Subject: B1G1F Allocations

Please allocate the Doral Full Flavor Box And Doral Full Flavor Menthol Box to the following direct accounts. I'm also listing the chains that will need to receive the distributions of product.

<u>McLANE NORTHEAST</u>	<u># OF STORES</u>	<u>#CARTONS</u> <u>DORAL FF BOX</u>	<u>#CARTONS DORAL</u> <u>FF MENTHOL BBOX</u>
EXPRESS MART	32	128	128
RED BARREL 1872	23 NY	92	92
A PLUS	49 NY	196	196
CONVENIENCE EXPRESS	6	24	24
SUNRISE	21	84	84
MOHAWK VALLEY OIL	8	32	32
PNMP N PANTRY	10	40	40
TOTAL CARTONS		596	596
TOTAL CASES		20	20
<u>HERKIMER WHOLESALE</u>			
TAYLOR OIL	10	40	40
MIRABITO QUICKWAY	34	156	156
DAY & NIGHT	21	84	84
SEACO	5	20	20
CLIFFORD FUELS	2	8	8
TOTAL CARTONS		308	308
TOTAL CASES		11	11
<u>TRIPL FOODS</u>			
HESS ALBANY	59	236	236
HESS SYRACUSE	54	216	216
SEACO	3	12	12
PIT STOP	12	48	48
TOTAL CARTONS		512	512
TOTAL CASES		18	18
<u>GATEWAY</u> Fleming Altoona			
BLUEOX 276331	10	40	40
CLIFFORD	6	24	24
PANTRY QUICK	11	44	44
NICE N EASY	26	144	144
TOTAL CARTONS		252	252
Total Cases		9	9
		6	6
		15	15

51860 6129

225
Displays
ordered
by
ROU*1710